



## **Calient Networks Secures RDTP Listing**

*DiamondWave® Product Acceptance in USDA Rural Development  
Telecommunications Program*

**San Jose, CA** March 3, 2009 — Calient Networks, a leading carrier-class automated fiber management system provider, today announced that its DiamondWave® automated fiber cross-connect product family has been granted Acceptance by the Rural Development Telecommunications Program of the United States Department of Agriculture (USDA).

The listing of Calient's products will allow them to be purchased with RDTP funds and will enable RDTP borrowers to more profitably manage the rapidly expanding deployments of fiber for broadband services. The Rural Development Telecommunications Program enables independent telephone and utility companies to obtain low-interest financial assistance for the purchase and deployment of Calient's fiber management solutions in order to profitably bring Internet access and other broadband social media services (e.g., video streaming, video sharing, digital TV) to rural areas of the United States.

“Achieving RDTP listing enhances Calient's and its partners' ability to help service providers overcome some of the challenges of economically delivering fiber based broadband services in rural markets”, said Daniel Scharre, CEO of Calient Networks, "and comes at a very opportune time with broadband infrastructure expansion part of the economic stimulus package.”

Calient Networks' resell partner for Tier II and III carriers is Embarq Logistics. Interested carriers are encouraged to contact either company to take advantage of the benefits of the FiberConnect and the RD Telecommunications Program. Calient has established a quick link for information at [RuralSales@Calient.net](mailto:RuralSales@Calient.net).

A key element of RDTP listing is the “Buy American” requirement for domestic origin of the product. Calient is proud of its US base of operation.

The DiamondWave FiberConnect is a best of breed next generation intelligent fiber management solution. For telecommunication carriers deploying fiber it enhances performance and customer service in access networks (Fiber-to-the-Home) and central office environments. The FiberConnect streamlines and centralizes network operations by enabling:

- Rapid, remote test and installation verification of fiber construction
- Automated fiber records management and real-time inventory
- Automated tap and test access
- Optical layer protection and/or restoration
- Automated network testing
- Remote operation from Network Operations Center
- Instant fiber reconfiguration

- Automated optical power monitoring and alarming
- Seamless technology migration up to 100G connections

Calient's automated fiber optic cross-connect solutions streamline testing and network operation enabling fiber-based carriers to successfully compete for broadband customers.

### **About Calient Networks**

Calient Networks is a leader in automated fiber management solutions, bringing intelligence to fiber optic cross-connect systems. The company addresses critical access network and central office fiber deployment challenges faced by service providers, government agencies and optical network equipment providers. Calient's cost-shattering DiamondWave® systems make dynamic fiber management inexpensive and reliable, lower operational expenses and enable new revenue-generating optical services. Shipping DiamondWave® products to production networks since 2002, Calient has one of the largest installed fiber switch bases worldwide. The company provides its cost and performance benefits to the highly demanding access, backhaul, and central office fiber management markets. Calient is headquartered in San Jose, California, with additional engineering and manufacturing operations in Santa Barbara, California. For additional information visit [www.calient.net](http://www.calient.net) or contact us at [sales@calient.net](mailto:sales@calient.net).

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